

Intergraph Progress

Halsey Wise, President & CEO,
Intergraph Corporation

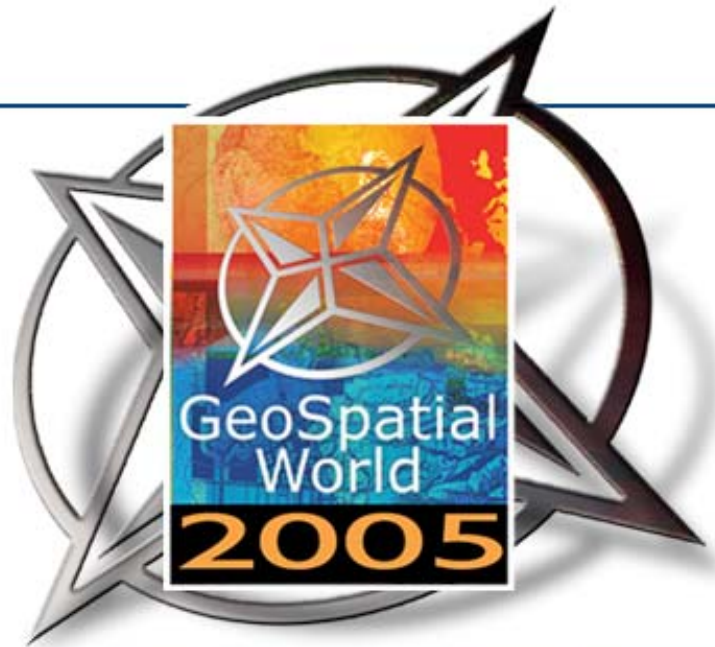
Agenda



A. 2004 Progress

B. “Now – Next – After Next” – *A Blueprint for our Future*

C. Conclusion



2004 Progress

2004 Progress

NASDAQ: INGR

- Our 2004 operating results serve as a scorecard for the progress we have made in our business

Intergraph Financial Highlights

Years Ended December 31,	2004	2003	2002
Revenue	\$551,098	\$526,003	\$501,077
Gross Profit	\$275,764	\$251,946	\$233,840
Gross Margin	50.0%	47.9%	46.7%
Operating Income	\$34,094	\$13,368	\$14,431
Operating Margin	6.2%	2.5%	2.9%
Net Income	\$158,972	\$22,288	\$377,752
Diluted Earnings Per Share	\$4.37	\$0.47	\$7.47
Diluted Average Shares Outstanding	36,417	47,583	50,536
Cash & Cash Equivalents	\$292,435	\$265,782	\$490,097
Total Assets	\$650,540	\$572,443	\$835,640
Common Stock Share Repurchases	\$106,660	\$292,564	\$83,588
Shareholders' Equity	\$449,262	\$378,935	\$621,710
Closing Stock Price	\$26.93	\$23.93	\$17.76

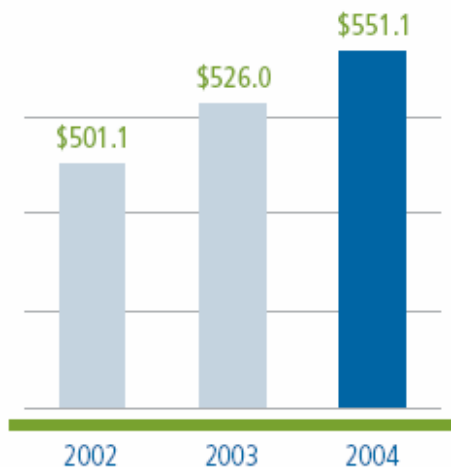
(amounts in thousands, except per share data)

2004 Progress

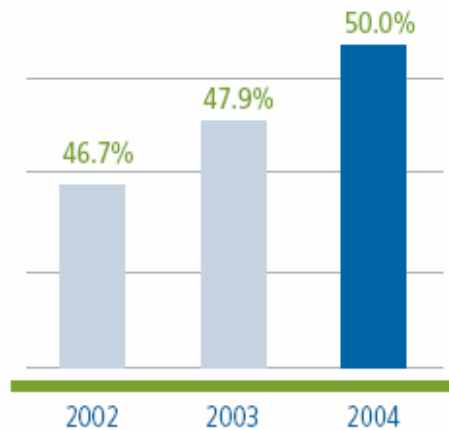
NASDAQ: INGR

- Intergraph delivered its best financial performance in more than 12 years
- Increased revenue by 5%
- Increased our gross margins to 50%
- Increased operating income by over 150%

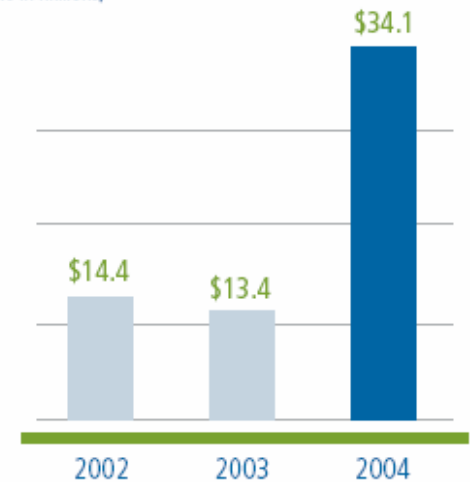
Revenue
(dollars in millions)



Gross Margins



Operating Income
(dollars in millions)

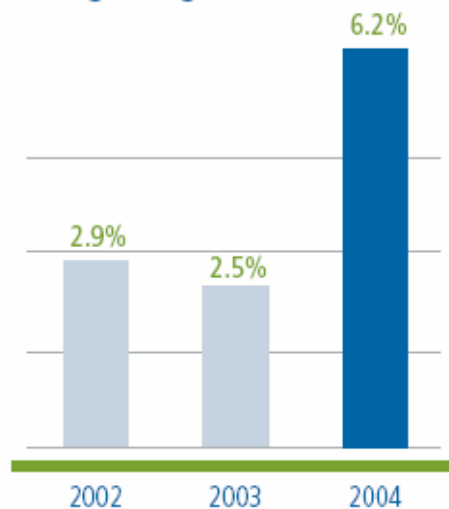


2004 Progress

NASDAQ: INGR

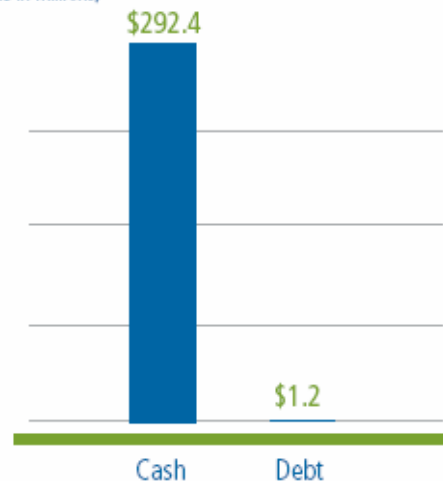
- Settled all pending patent litigation and continue to have a strong balance sheet to invest in growth opportunities
- Our share price continues to outperform the NASDAQ composite & our peer group

Operating Margin

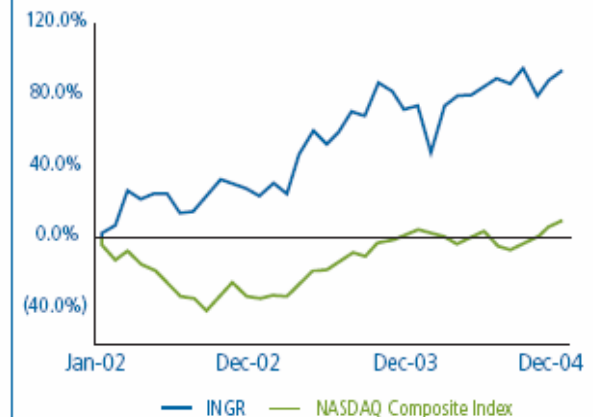


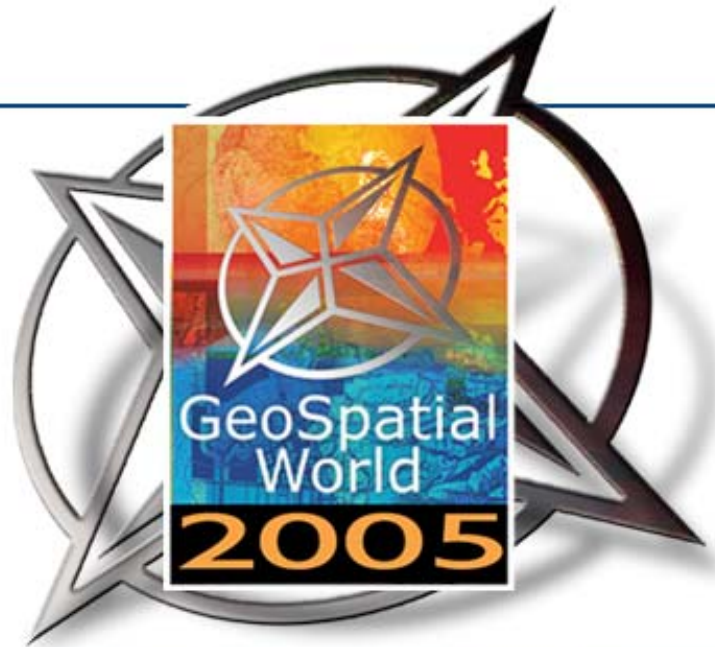
Strong Balance Sheet

(dollars in millions)



Three-Year INGR Share Price vs. NASDAQ Composite Index





“Now – Next – After Next” Update

Intergraph Business Overview

Spatial Information Management (SIM)

Mapping and Geospatial Solutions	Process, Power & Marine	Public Safety	Solutions Group
Mapping and location-based software	Industry-leading plant & ship design software	Public safety first responder software	Government integration services
Annual Revenue: \$205M	Annual Revenue: \$145M	Annual Revenue: \$70M	Annual Revenue: \$135M



- National, regional and local governments in 80% of the world's largest countries
- 30 of the top 35 Fortune Global 500 chemical, petroleum & pharmaceutical companies
- Public safety agencies protecting hundreds of millions of people around the world
- 39 of the 50 state departments of transportation in the United States

“Now” – “Next” – “After-Next” Progress

NOW: Change

Strategic Initiatives:

- Vision, Mission, Culture
- Strategic Plan
- Capital structure & allocation
- Rebranding effort
- Corporate Governance
- Top-grading program

Results:

- FY 2004 best operating performance in 12 Years
- ISS Corporate Governance score increased to 98+%
- To date, repurchased over 25M shares for \$635M

NEXT: Improve

Strategic Initiatives:

- IMGS: Shift towards vertical SIM apps
- PPM: Growth into full lifecycle solutions
- ISG: Focus on projects in core markets
- IPS: Build complete public safety solution
- Capitalize on the revenue and cost synergy opportunities among our four divisions.

Goals:

- Return to revenue growth
- Cost structure reductions
- Benchmark performance
- Performance-based culture
- Alignment with strategic plan

AFTER-NEXT: Expand

Strategic Initiatives:

- Potential change in industry landscape
- Company or market expansion
- Transformation opportunities

Goals:

- Above industry performance
- Turnaround complete
- Sustained growth stage

Intergraph's Strategic Plan

A Blueprint for our Future

- In 2004 we developed our first formalized strategic plan in recent history
- As part of the strategic planning process we evaluated and analyzed:
 - Our markets
 - Market positions
 - Products
 - Sales channels
 - Cross-selling opportunities
 - Service levels
 - Competitors
 - Other internal and external economic factors
- Out of the planning process came key underlying themes of opportunities for Intergraph and, you, our customers

Primary Strategic Opportunities



Intergraph's solutions and our customers are highly relevant to the current global environment:

- Heightened security concerns and ever-present terrorist threats
- High oil prices and tightening inventory
- Increased development has created a demand for critical infrastructure

Primary Strategic Opportunities



Intergraph's markets are large & growing:

- Targeted software markets represent more than \$2.5 billion in annual customer spend
- Markets have an average blended annual growth rate in the 5-10% range

Primary Strategic Opportunities



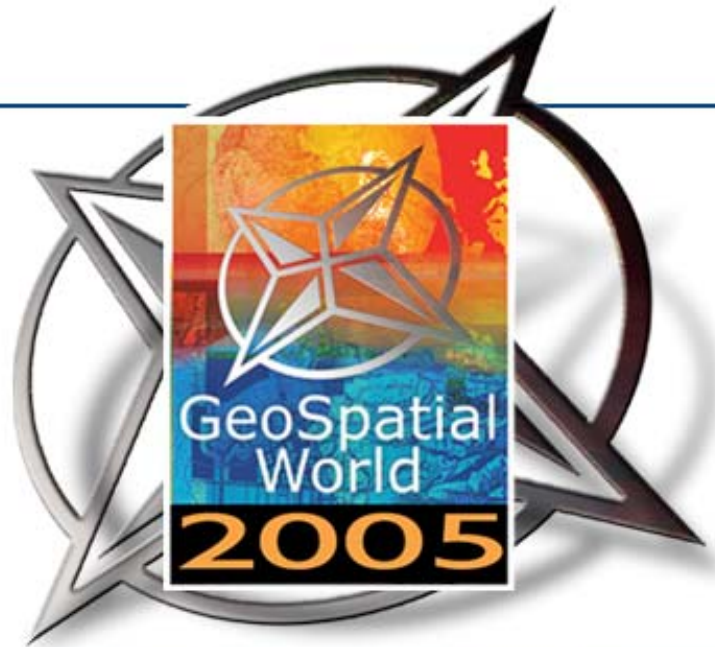
Intergraph is a truly global company with a strong customer base:

- Customers in more than 60 countries with nearly 50% of revenue generated outside U.S.
- Strong customer relationships from history of technological innovation & leadership, high-level of customer support and commitment to customer success

2004 - 2006 Strategic Plan Takeaways

Key Corporate Strategies:

- **FOCUS** assets and management on software-led growth and development to meet the demand of our customers and industries we serve
- **CONSOLIDATE** operations to realize revenue synergies between business units and provide the greatest value for our customers
- **INVEST** in ways that add value to our customers, internally and through acquisitions where market size and opportunity significant, returns are appropriate and growth and demand are apparent



Conclusion

In Conclusion



- We appreciate your attendance at GeoSpatial World
- Intergraph is once again on a solid financial footing
- Intergraph is committed to you, our customers, to deliver market leading solutions that meet your needs